

BKMS GROUP

**Multi
Family
Office**





SINGLE POINT OF CONTACT

- ❖ Professional multi-family-office (MFO) services in order to support wealthy families with the management, organization and maintenance of their wealth.
- ❖ BKMS corporates with a variety of professionals in order to setup state of the art, tailor made services adjusted to the needs and satisfaction of each family.
- ❖ Consolidates complex wealth management issues.
- ❖ Supports the family with a broad range of financial matters.
- ❖ Acts as a coordinator for most of the family's needs (without having the need to deal with various banks, advisors and professionals).
- ❖ Dedicated professionals appointed for each family.
- ❖ Pool of services, support and know how under the same roof.



GLOBAL SERVICES

1. Residency Programs
2. Funds Advisory Services
3. Real Estate Services
4. Project Management

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5. Administrative Services
 6. Banking Services
 7. Tax & Wealth Planning
 8. Corporate Consulting

9. Legal & Trust Services
10. Business Intelligence
11. Concierge Services
12. Marketing Services



1. RESIDENCY PROGRAMS

- ❖ **Naturalization Programs** by Investment in many countries world wide, which they offer a wide range of benefits such as visa free travelling, education and employment opportunities, social security, business development opportunities, tax advantages and many more.
- ❖ **Permanent Residency** (Golden Visas Programs) in various EU Counties with perks on security, freedom of movement, social security and health insurance, business opportunities and quality of life.
- ❖ **Business Residency** Programs with employment permits for Non EU Nationals, Social Security, health insurance, Tax optimization etc.



2. FUNDS ADVISORY SERVICES

Provision of specialized knowledge in the opportunities of the Funds industry with the aim to build for our clients an investment strategy using UCITS, AIF, RAIF in terms of

- ❖ jurisdiction benefits
- ❖ Structural options
- ❖ operational efficiency
- ❖ cost optimization
- ❖ Tax planning
- ❖ exist implications

Main benefits of AIF is the investment in all types of assets with unlimited number of persons, EU passporting rights, Cost-efficient set-up and enhanced legislative investor protection



3. REAL ESTATE SERVICES

- ❖ Enhanced business advice with the aim to provide tailored-made solutions that meet the high expectations of our clients who wish to invest, develop, lease or dispose any type of property.
- ❖ A team of professionals with specialized knowledge ranging from property valuers, civil engineers, finance experts, acquisition specialists that assist our clients during the whole process from the acquisition, management and disposal of the portfolio of real estate assets.
- ❖ Strong International network that enable us to support our clients' needs in various countries of operation.



3. REAL ESTATE SERVICES

Our real estate services include among other:.

- ❖ Advisory Services
- ❖ Valuation Services
- ❖ Transaction Services
- ❖ Investment Management
- ❖ Property Management
- ❖ Facilities Management
- ❖ Appraisal Management
- ❖ Risk Management
- ❖ Client Strategy & Consulting
- ❖ Property Tax Advice



4. INVESTMENT / PROJECT MANAGEMENT

BKMS provides Investment / project management services with a specialization in the hospitality industry by offering holistic approach starting from the strategic definition of the project to the operation and exit options:

- ❖ Strategic Planning
- ❖ Market research and competition analysis
- ❖ Budgeting
- ❖ Branding
- ❖ Permits and Licensing
- ❖ Staffing and Training
- ❖ Operation, Monitoring and Management
- ❖ Financial performance monitoring
- ❖ Reporting
- ❖ Exit option



5. ADMINISTRATIVE SERVICES

- ✓ BKMS in-depth knowledge of the financial structures in various jurisdictions helps the client to design, implement and administrate efficient corporate structures.
- ✓ Domiciliation, fiduciary and nominee services are provided upon a tailor-made platform to best fit the client's needs:
 - ❖ Incorporation of companies
 - ❖ Nominee shareholder and director
 - ❖ Secretarial services
 - ❖ Register address
 - ❖ Administrative assistance
 - ❖ Compliance services
 - ❖ Accounting and auditing services
 - ❖ Bank account opening
 - ❖ Management Services



6. BANKING SERVICES

- ✓ BKMS assist clients to open a bank account with the world's leading trustworthy financial institutions. BKMS take care of the bureaucratic and time-consuming process of opening a bank account especially the AML and Due Diligence procedures.
 - ❖ Introduction to Bank Institutions
 - ❖ opening Bank Accounts
 - ❖ Verification of legal documentation
 - ❖ Due diligence & AML verification
 - ❖ Communication with the bank
 - ❖ Completion of the necessary forms
 - ❖ Apply for credit and debit cards
 - ❖ Apply for online banking services
 - ❖ Banking Support after opening an account



7. TAX & WEALTH PLANNING

- ❖ BKMS is offering services for Tax and Wealth Planning in the global market with the aim to optimize and apply an efficient strategy for preserving and growing the family's wealth.
- ❖ The need to plan is essential in order to meet complex compliance requirements, often across various jurisdictions and wealth categories.
- ❖ Navigating a complex legislative environment in the global market, by utilising the right strategy and creating the suitable structure helps you to recognise the risk parameters and take the appropriate steps to protect your wealth.



7. TAX & WEALTH PLANNING

BKMS Tax services include among others:

- ❖ Tax Report and Opinion
- ❖ Advance Tax Rulings
- ❖ Tax Compliance
- ❖ Liaising with Cyprus Tax Authorities
- ❖ VAT/VIES Services
- ❖ Cyprus Double Tax Treaties
- ❖ Corporate Tax Residency in Cyprus
- ❖ International Tax Planning
- ❖ Taxation of Intellectual Property
- ❖ Cyprus Immovable Property Taxes



7. TAX & WEALTH PLANNING

BKMS Wealth planning services include among others:

- ❖ Fund strategies
- ❖ Investment Portfolio administration
- ❖ Estate planning solutions
- ❖ Effective Tax planning
- ❖ Advice on Risk and diversification
- ❖ Pension / Retirement strategy



8. CORPORATE CONSULTING

BKMS primary aim is to assist firms in their task of optimizing their operational and investment sustainability by offering services, which benefit from the advantages of the corporate environment in various jurisdictions. Our Services include:

- ❖ Risk management and monitoring
- ❖ Cost optimization consulting
- ❖ Diversification strategies
- ❖ Venture capital
- ❖ Corporate strategies
- ❖ Preparation of business plans
- ❖ Evaluation of business opportunities
- ❖ Market and sector analysis
- ❖ Negotiating investment



9. LEGAL & TRUST SERVICES

BKMS is cooperating with a law firm specialized in a wide spectrum of international legal issues related to the multi family office services. Our legal Services include among others:

- ❖ restructuring
- ❖ acquisitions
- ❖ due diligence
- ❖ cooperation agreements
- ❖ Mergers
- ❖ acquisitions
- ❖ Intellectual Property
- ❖ Immovable Property
- ❖ Assistance in civil matters
- ❖ Permits & licenses
- ❖ Residence and work permit matters



9. LEGAL & TRUST SERVICES

BKMS Trust Services include among others:

- ❖ Establishing a CIT Trust
- ❖ Managing a CIT Trust
- ❖ Tax effective treatment of Trusts
- ❖ Complying with bank regulations
- ❖ Provision of corporate Trustee
- ❖ Provision of Protectors
- ❖ Advising on family asset protection
- ❖ Opening & Monitoring all Bank Accounts
- ❖ Liaising with Fund Managers
- ❖ Maintaining good title of real property
- ❖ Making distributions to the beneficiaries
- ❖ Maintaining Trust's accounting records



10. BUSINESS INTELLIGENCE

BKMS is specialized in high-level networking and business intelligence by offering among others a wide range of business support services such as:

- ❖ Asset Tracing and Recovery Program
- ❖ Background checks
- ❖ Brand protection
- ❖ Reputation management
- ❖ Competitive intelligence
- ❖ Geopolitical intelligence
- ❖ Insurance claims fraud
- ❖ Internal investigations
- ❖ Litigation support



11. CONCIERGE SERVICES

BKMS has dedicated resources for proactively managing the family's needs regarding the following concierge services. Our Services include among others:

- ❖ Private secretary services
- ❖ Travel arrangements
- ❖ Organising membership for private clubs and societies
- ❖ Organising private events
- ❖ Hiring chauffeurs
- ❖ Personal matters
- ❖ Private Jet chartering
- ❖ Private Yacht chartering



12. MARKETING SERVICES

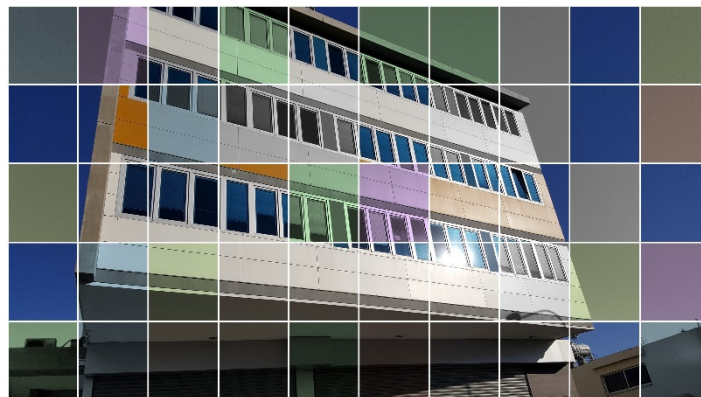
Our in-house Business and Marketing Communications team can handle any and all of your promotional needs, including the formulation of marketing strategies, creation of full Corporate IDs, such as letterheads and business cards, design and development of websites, event organisation and more:

- ❖ Designed of Company Logo, Business Cards, Invoices etc
- ❖ Registration in Cyprus business directories
- ❖ Corporate profiles
- ❖ Corporate gifts
- ❖ Multimedia presentations
- ❖ Organisation of seminars and events
- ❖ Website Design, Development and hosting
- ❖ Company's video presentation
- ❖ Professional Photography



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